

# Barber/Cosmetologist

Program Number: 31-502-1

## One-Year Technical Diploma

Hospitality Program Cluster

Center for Business and Applied Arts

Program offered at Downtown Education Center, Madison

For information call: (608) 258-2405 or  
(800) 322-6282 Ext. 2405

## About the Program

Graduates receive training in barbering and cosmetology, and may be licensed to practice in either area. A COMPASS or equivalent assessment test is required before registration.

**Please note:** Students are required to purchase a supply kit early in the first semester of classes. The kit includes all equipment and supplies needed to complete this program. Approximate cost of the supply kit is \$1,200.

## Curriculum

		Hrs/week	
		Credits	Lec-Lab
<b>First Semester</b>			
31-502-321	Barber/Cosmetology Techniques 1 .....	4	0-8
31-502-322	Barber/Cosmetology Techniques 2 .....	3	0-6
31-502-340	Barber/Cosmetology Theory 1 .....	5	10-0
31-502-341	Barber/Cosmetology Theory 2 .....	5	10-0
31-502-392	Barber/Cosmetology Sales and Advertising 1 .....	1	2-0
10-104-189	Customer Relations .....	2	2-0
<b>Semester Total</b>		<b>20</b>	
<b>Second Semester</b>			
31-502-323	Barber/Cosmetology Techniques 3 .....	3	0-6
31-502-324	Barber/Cosmetology Techniques 4 .....	3	0-6
31-502-325	Barber/Cosmetology Techniques 5 .....	5	0-10
31-502-326	Barber/Cosmetology Techniques 6 .....	4	0-8
31-502-342	Barber/Cosmetology Theory 3 .....	2	4-0
31-502-393	Barber/Cosmetology Sales and Advertising 2 .....	1	2-0
<b>Semester Total</b>		<b>18</b>	
<b>Summer Semester</b>			
31-502-327	Barber/Cosmetology Techniques 7 .....	5	0-10
31-502-328	Barber/Cosmetology Techniques 8 .....	4	0-8
31-502-343	Barber/Cosmetology Theory 4 .....	3	6-0
31-502-395	State Board Review .....	1	2-0
<b>Semester Total</b>		<b>13</b>	

## Program Courses

**31-502-321 Barber/Cosmetology Techniques 1 4 credits**

Introduces various services performed by the barber/cosmetologist. Emphasis is on hair analysis, shampooing, basic permanent waving and haircutting techniques, scalp and hair conditioning treatments, and introductory hair styling services. Students spend the first part of the semester working on manikins and each other. During the second part of the semester, students develop skills through instruction in the salon while working on clients. Prerequisites: 31-502-340 and Corequisites: 31-502-392 and 31-502-341.

**31-502-322 Barber/Cosmetology Techniques 2 3 credits**

A continuation of 31-502-321, this course emphasizes the development of advanced techniques in hair cutting, styling and permanent waving. This course also introduces the hands on application of various hair coloring techniques, chemical relaxing, manicuring, pedicuring and facial services. Students continue to work on clients with instruction and guidance. Prerequisites: 31-502-321 and 31-502-340. Corequisites: 31-502-392 and 31-502-341

**31-502-323 Barber/Cosmetology Techniques 3 3 credits**

Emphasizes advanced training in the techniques presented in 31-502-321 and 31-502-322. Students continue to work on clients to further develop skills to prepare them for entering the job market and passing the state examination. Prerequisite: all first semester courses.

**31-502-324 Barber/Cosmetology Techniques 4 3 credits**

Continuation of 31-502-323. Prerequisite: all first semester courses.

**31-502-325 Barber/Cosmetology Techniques 5 5 credits**

Continuation of 31-502-324. Prerequisite: all first semester courses.

**31-502-326 Barber/Cosmetology Techniques 6 4 credits**

Continuation of 31-502-325. Prerequisite: all first semester courses.

**31-502-327 Barber/Cosmetology Techniques 7 5 credits**

Continuation of 31-502-326. Prerequisite: all first and second semester courses.

**31-502-328 Barber/Cosmetology Techniques 8 4 credits**

Continuation of 31-502-326. Prerequisite: all first and second semester courses.

**31-502-340 Barber/Cosmetology Theory 1 5 credits**

Students study the theory related to introductory salon services such as professional image, hair cutting and product knowledge. Included are nomenclature selection, care and proper usage. Students study bacteriology, decontamination and first aid procedures, trichology, and the basic theory of shampooing and conditioning hair. Basic permanent waving, hair design, and hairstyling services are also included. Corequisites: 31-502-392.

**31-502-341 Barber/Cosmetology Theory 2 5 credits**

This course includes the anatomy and physiology of the skin and nails, manicuring, pedicuring, skin care and facial services. Advanced hair styling and chemical relaxing are included. Presents the theories of hair coloring and hair cutting methods are continued. This course also covers the history of the industry and related governing laws. Prerequisite: 31-502-340 and Corequisites: 31-502-321, 31-502-322, and 31-502-392.

**31-502-342 Barber/Cosmetology Theory 3 2 credits**

Presents advanced techniques and industry trends as determined by the instructors, including advanced hair coloring techniques. Electricity as it relates to the salon is included. Preparation for taking the State Board exam begins. Prerequisites: all first semester courses.

**31-502-343 Barber/Cosmetology Theory 4 3 credits**

Presents the theories of hair coloring and hair cutting methods are continued. Prerequisites: all first semester courses and 31-502-342.

**31-502-392 Barber/Cosmetology Sales and Advertising 1 1 credit**

Introductory sales course stressing the proper application of sales techniques to skilled occupations. The sales and advertising techniques as applied to job disciplines are designed not only to create greater efficiency on the job, but also to improve working relationships with fellow employees and customers. Includes the application of sales approach, demonstration and close.

**31-502-393 Barber/Cosmetology Sales and Advertising 2 1 credit**

Students learn to recognize different types of salons and the opportunities each has to offer. Students also learn to identify and overcome obstacles that they may encounter. Students gain a firm grasp of duties of a salon employee. Prerequisite: 31-502-392.

**31-502-395 State Board Review 1 credit**

Prepares students to the State Board exam.

## Career Potential:

- Barber
- Cosmetologist
- Distribution Sales
- Educational Director for a Salon or Manufacturer
- Esthetician
- Hair Color Technician
- Hair Design
- Hair/Make-up Stylist for theater, film, fashion industry or photography
- Hair-Replacement Specialist
- Make-up Artist
- Manufacturer's Representative
- Men's Hair Stylist
- Nail Technician
- Pedicurist
- Perm Technician
- Salon Coordinator
- State Inspector/Examiner

With additional education and/or work experience, graduates may find employment as:

- Salon/Spa Manager
- Barber/Cosmetology Instructor
- Beauty Editor
- Industry Feature Writer

*More detailed and updated information on this program may be available at: [matcmadison.edu](http://matcmadison.edu). The college reserves the right to make changes in the regulations and courses announced in this publication without notice.*

*Madison Area Technical College provides equal opportunity in education and employment.*

*Rev. 05/09*